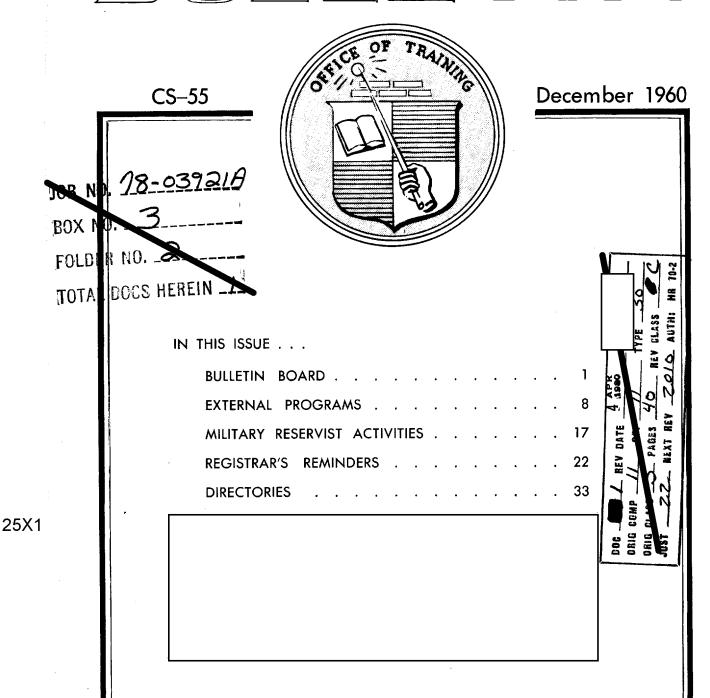
CONFIDENTIA 2005 & CRE 1A-RDP78-03921A0003000 \$\frac{2}{2}0001-2

CIA INTERNAL USE ONLY

OFFICE OF TRAINING BULLETIN



Approved For Release 200 1952 CIA-RDP78-03921A000300020001-2

25X1

D

Ε

S

E

S

R V I C E S

E D I T

T I O N

Approved For Release 2005/06/22 : CIA-RDP7 CO21 AD00 CO10 CO11 AL

CIA INTERNAL USE ONLY

FOREWORD

As the tenth anniversary of the birth of the Office of Training approaches, we look back with pleasure on the many cordial and rewarding relationships we have had with all parts of the Agency. It has been a gratifying experience indeed and I wish to express our appreciation to all who have helped make the training mission successful.

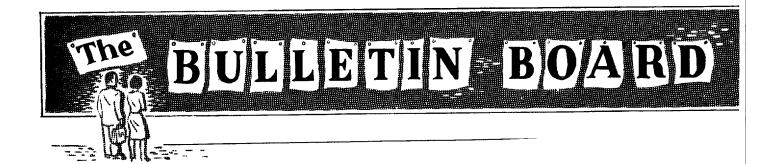
A new and more challenging decade lies ahead. It is with confidence in the continued cooperation and good will of our colleagues that we lay positive and ambitious plans for the future. On our part, we commit ourselves to the task of offering more and better training opportunities for careerists in the intelligence profession.

To all, on behalf of the Office of Training, may I extend friendly greetings for the CHRISTMAS season and best wishes for the NEW YEAR.

MATTHEW BATRD

Approved For Release 2005/06/22 : CIA-RDP78-03921A000300020001-2TIAL

CIA INTERNAL USE ONLY



INFORMATION ON MILITARY RESERVIST ACTIVITIES INCLUDED IN THIS ISSUE

This month's edition of the <u>Bulletin</u> features a new section on <u>Military Reservist Activities</u>. Information has been supplied by the Mobilization and Military Personnel Division/OP. We hope to keep this section as a regular part of our <u>Bulletin</u>. Your suggestions and comments on this addition are invited!

SIMPLIFIED REGISTRATION FOR LANGUAGE SELF-STUDY

Effective 15 November, Form 73 was no longer required to register for use of the language laboratories for self-study. Students enrolled in formal courses will continue to have precedence in the use of the labs.

Personnel may now arrange for self-study at either of the language labs, 2132 Eye Building or 2219 Washington Building Annex (Arlington Towers), where registration will be completed by the supervisors of the rooms.

VOLUNTARY LANGUAGE TRAINING PROGRAM

The Voluntary Language Training Program (off-duty hours) began its Fall-Winter Semester 1960-1961 with 140 students enrolled in classes at different levels in 10 languages:

Arabic	(101)	Japanese	(101, 104)
Chinese	(202)	Persian	(101)
French	(201 and Seminars)	Russian	(101, 102, 103,
German	(103, 203)		201, 203)
Italian	(Seminar)	Spanish	(201 and Seminar)
Tearran	(55)	Swedish	(101)

CONFIDENTIAL Approved For Release 2005/06/22 : CIA-RDP78-03921A000300020001-2

OP CREET

CIA INTERNAL USE ONLY

VOLUNTARY LANGUAGE TRAINING PROGRAM (cont'd)

As can be seen from the course numbers, a greater percentage of students than heretofore availed themselves of the opportunity to increase their language proficiency above the elementary level; that is, over 50% were enrolled in the 200 series classes and in Seminars. This is a heartening sign in terms of the Agency's continuing need for personnel who have intermediate or high proficiency in the common languages.

However, it should be emphasized that too few people are availing themselves of the opportunity to study the less common languages, several of which are high on the Agency's list of priorities, for example, Arabic, Persian, Chinese, Japanese, Greek, Turkish and Slavic languages other than Russian. The VLTP in its off-duty hour classes can provide the groundwork for later more intensive study of these last-named languages, as well as others. A corps of well-trained, experienced instructors, all high or native in proficiency, has been built up over the three and a half years since the Program's inception and others can be recruited as the need arises. When five individuals (four for some languages) request training at a given level in any of some 25 or 30 languages, the VLTP will give the class at regularly scheduled times.

Agency personnel are reminded that the next semester of the VLTP will begin on 6 March 1961 and will run for 21 weeks, with five hours of instruction per week. Prerequisites are the Foreign Language Aptitude Test (FLATB) and approval by either the appropriate Career Board or Operating Official. Students wishing to enter classes at the 200 or Seminar level are reminded to take the Agency Foreign Language Proficiency Test in the given language at the earliest practicable date (if they have not already done so) in order to facilitate placement at the right level of instruction.

Early registration for the new semester is urged. The registration deadline is 3 February.

<u>2</u> 5X1A9A	
25X1A9A	

Questions about placement and quali	fications should be addressed to
on	Routine questions other than the
above may be addressed to	on the same extension.

RELOCATION OF VLTP CLASSES

25X1A

VLTP classes, formerly held in Quarters Eye, are now being conducted in and R&S. Students will receive appropriate room numbers directly from the Language and Area School.

Approved For Release 2005/96/22: CA REP 392 Ade0300020001-2

CIA INTERNAL USE ONLY

FOREIGN LANGUAGE NEWSREELS

The Language and Area School will show a series of short newsreels in foreign languages every Tuesday and Thursday, beginning 20 December, and according to the following schedule:

Arlington Towers - Room 2232		
Tuesday	1200	Russian
	1230	Italian
Thursday	1200	French
	1230	Spanish
	1300	German
"I" Building Lab - Room 2132		
Tuesday	1200	French
	1230	Spanish
	1300	German
Thursday	1200	Russian
	1230	Italian

FILING WORKSHOPS SCHEDULED IN JANUARY

Each day the office problem of filing and finding papers grows larger and more complex. To help solve this problem, OTR and the Records Management Staff presented several Filing Workshops. The last was oversubscribed. Three more will be conducted in January. Because of the unique problems in each of the three Agency components, separate Workshops have been scheduled:

DDS	16 January	501	1016 16th Street
DDI	19 January	117	Central Building
DDP	24 January	1402	"I" Building

25X1A

The Workshops emphasize the Agency's Subject Numeric Filing System for administrative files as established in Handbook However, other types of files and procedures as well as the Agency's Records Management Program will be reviewed. Morning sessions (0900-1200) will cover filing systems, classification methods, filing techniques, and practical tips on supplies and equipment. Afternoon sessions (1300-1600) will cover the selection and installation of a filing system, the Agency's Records Management Program, and solutions to office filing problems. File clinics will be conducted to discuss personal filing problems presented by students.

Approved For Release 2005/06/22: CIA-RDP78-03921A000300020001-2 SECRET

CIA INTERNAL USE ONLY

FILING WORKSHOPS SCHEDULED IN JANUARY (cont'd)

These Workshops will benefit records officers, secretaries, analysts, and administrative officers as well as those working full-time with files. For registration, Training Officers should send Form 73 to the Registrar's Office no later than 9 January for the DDS and DDI Workshops and 16 January for the DDP Workshop.

LOGISTICS SUPPORT COURSE TO BEGIN IN JANUARY

Logistics Support Course (No. 22) is scheduled from 23 January to 3 March 1961. This is a six-week training program which includes tours to the Agency's warehouse and its printing plant.

Instruction is divided into two phases. Phase I at Headquarters (four weeks) is from 23 January through 17 February and consists of lectures, discussions, and case-problems in Agency supply, procurement, transportation, real estate, and organization and function of printing services. Lectures and study materials also deal with Logistics planing, Type II station accountability, and the headquarters and overseas responsibilities of a logistics officer. Phase II - Field Training (two weeks) is from 20 February through 3 March and consists of student participation in Logistics field activity. This covers Financial Property Accounting (FPA), stock control, M/R accounts, and field supply problems. Instruction also is given in specific aspects of the logistics support of covert operations, air operations, maritime operations, and ordnance supply.

25X1A	Class sessions are supported by training films, seminars, and by student participation in a field support problem. A student may take only one phase of the course but this arrangement should be discussed with	25X1A
		25X1A9A
	To register or for additional information on the course, call	
5X1	on	<u> </u>
AMER	RICANS ABROAD ORIENTATION	\neg
		25X1A
25X1A	mill be given by Avec Training/IAC on 9 and 10	
•	will be given by Area Training/LAS on 9 and 10 January. Classes will be conducted from 0900 to 1630 hours in Room 2210	
	January. Classes will be conducted from 0900 to 1630 hours in Room 2210 Arlington Towers. For further information on the course call the Chief	
25X1A9A		** /.
20/(1/(0/(Instructor, on	25X1

Approved For Release 2005/06/22: CIA-RDP78-03921A000300020001-2 SECRET CIA INTERNAL USE ONLY

INTELLIGENCE REVIEW COURSE PLANNED FOR FEBRUARY

25X1	ΙΛ	6	۸
ZUA	\neg	O	┑

The Intelligence School has tentatively scheduled a second <u>Intelligence</u> Review Course for the mornings of the two weeks, 6 to 17 February 1961, in the Auditorium.

The course offers an opportunity for experienced personnel to review the current status of the intelligence profession and to discuss organizational changes and relationships affecting their duties and responsibilities to the Agency. Intelligence objectives and requirements, the current status of the intelligence process, the development and functioning of the intelligence community, and current problems of coordination are reviewed. The role of support in intelligence activities and the support structure of the Agency are discussed. Final sessions are devoted to a review of the current status of International Communism and a comparison of the Sino-Soviet bloc with the U. S. as a World Power.

PRINTING SERVICES SEMINAR TO BE HELD IN SPRING

The fourth <u>Printing Services Seminar</u> will be conducted by the Office of Logistics in early Spring, 1961. Dates for the Seminar will be announced in the next edition of the Bulletin.

The Printing Services Division offers this twelve-hour seminar (3 half days) for individuals who are responsible for preparing, ordering or authorizing printing. It is also helpful to others who require services of the Division.

25X1A9A

Inquiries should	oe directed to	Training	Officer/OL
			*

25X1

CLERICAL TESTING

The next Clerical Skills Qualification Tests for employees who have to meet the Agency's requirements in shorthand and typing are scheduled to be given in Room 508, 1016 16th Street on 9 and 23 January, and on 6 and 20 February. Typing is at 1:15 p.m. and shorthand is at 2:00 p.m.

Tests are given by the Clerical Training Faculty of OTR. Supervisors or Placement Officers register their employees with Clerical Training on The Chief/CT/TR sends a report of the results to the employee's Placement Officer. Those who do not meet the required standards have to wait at least five weeks before they are eligible to be retested.

25X1

SECRET

Approved For Release 2005/06/22 : CIA-RDP78-03921A000300020001-2 SECRET CIA INTERNAL USE ONLY

IBM AND RCA LOCAL TRAINING COURSES

The Federal Systems Division of the International Business Machines Corporation (IBM) offers courses in the use of IBM equipment. Biannual schedules are published by IBM and are available to Training Officers. Courses in the use of electronics data processing equipment are conducted by the Electronics Data Processing Division of the Radio Corporation of America (RCA).

Application forms for enrollment can be obtained from the External Training Branch/RS/TR. These forms should be forwarded to C/ETB by the requesting office at least four weeks before the start of a course. In both programs Agency employees are enrolled in an overt status unless ETB is notified to the contrary.

2	5	χ	1	Α	9	Δ	
_	J	/\	- 1	$\overline{}$	J.	$\overline{}$	

Further information can be obtained from	on	
--	----	--

NEW OTR REGULATION ON TRAINING REPORTS

One of the basic means of communication between OTR and its consumers is the report on an individual's achievement in a course, commonly known as the "Training Evaluation Report." A new OTR regulation (No. 25-4, dated 1 November 1960) aims to streamline this communication by providing for a simplified, standardized format. At the same time there is provision for flexibility in the manner and length of reporting the individual student's performance. The new procedures are the result of several months' study by the OTR Education Committee, at the request of the Director of Training.

The basic format comprises identifying information about the course and the student, an Objectives-Content and Methods Section, and an Achievement Record Section. There are three variations of the last section: one for a report of attendance only; one for a report of achievement in relation to only the over-all objective; and one for a report of achievement in relation to several major objectives. Achievement may be reported by adjectival ratings alone, narrative description alone, or both. For courses which report adjectival ratings, the same set of three degrees will be used: Excellent, Satisfactory, Unsatisfactory.

The label "Training Evaluation Report" will be replaced by "Training Report", since the same basic format is to be used for courses which report only attendance as for those which evaluate individual achievement. Although efforts in improving the revisions have focused on clarity and brevity of communication, OTR's primary concern in reporting student achievement continues to be with the quality of the reports and of the evidence on which they are based.

SECRET

Approved For Release 2005/06/22 : CIA-RDP78-03921A000300020001-2 SECRET CIA INTERNAL USE ONLY

BUDGETARY FORMULATION COURSE TO BE GIVEN BY OFFICE OF COMPTROLLER

The Office of the Comptroller has scheduled another of its <u>Budgetary</u> <u>Formulation Courses</u> for the period 3 January-3 February. Classes will meet from 1:00 to 3:00 on Tuesday and Friday in Room 2103 Alcott Hall.

The course provides a background in the history of budgets and instruction in the formulation and presentation of budgets. As part of the Financial Management Program developed by the Agency, this course and another entitled "Budget Execution" are offered for both SF and non-SF employees who perform budgetary duties.

25X1A9A

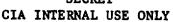
Call Call	Comptroller Training Officer,	for
further information	or to register for the course.	

CORRECT NAMES, PLEASE!

To assist those responsible in transferring training data to the permanent Agency Training Record, we ask Training Officers to make sure that students' names on the ______ (the "green" sheet) are clearly and correctly identified. Nicknames should be avoided; and middle initials should be given.

25X1

Approved For Release 2005/06/22 : CIA-RDP78-03921A000300020001-2 SECRET





summarized in this section of the Bulletin or at any other approved programs conducted at external facilities. An employee who is planning sponsored study at a Government facility or who is planning to utilize an Agency quota at a non-Government facility should not make any direct inquiries to the institution about its enrollment procedures; nor should a supervisor of the 19A^{employe}e. He should call [Chief, External Training Branch. who will make the necessary arrangements. However, if an employee plans to attend a full-time or part-time program at a non-Government facility, under Agency auspices, he may inquire about the program and, upon approval of sponsorship, will enroll directly. He is responsible for fulfilling all requirements for admission that are set by the institution.

The Agency may sponsor an employee's attendance at any of the programs

Any employee who attends at his own expense should make his own arrangements, governed by the Agency's security requirements.

The Admissions and Information Branch, can provide details on the following programs and can also obtain information on other programs in which you may be interested. It maintains a collection of material on courses at domestic and foreign schools, other Government-conducted programs, and on those sponsored by private enterprise.

TECHNICAL WRITERS' INSTITUTE - RENSSELAER POLYTECHNIC INSTITUTE

A one-week Technical Writers' Institute is conducted each summer by Rensselaer Polytechnic Institute. In 1961 it will be presented from 12 through 16 June.

Designed for engineers and scientists and for administrators required to supervise technical writing, the program consists of lectures by the Institute Staff on fundamentals of writing, and demonstrations by visiting staff members. The principles are put into practical operation by the use of laboratory problems and free discussion. Critiques and forums conducted by members of the class complete the program.

Approved For Release 2005/06/22: CIA-RDP78-03921A000300020001-2 SECRET CIA INTERNAL USE ONLY

MANAGEMENT PROBLEMS FOR EXECUTIVES - UNIVERSITY OF PITTSBURGH

In 1961 the School of Business Administration, University of Pittsburgh, will hold two sessions (26th and 27th) of its eight-week course in Management Problems for Executives on 6 March-28 April and 25 September-17 November. Executives selected to attend this course should be in the age bracket of 35 to 50 years.

The program includes courses in business policy, operating and administrative policy, and management controls. For the first week or ten days lectures, textbook and mineographed assignments, and discussions are provided to develop basic principles in different subjects. This acquaints participants with a sufficient background to enable them to understand case studies. These studies deal with particular problems involving one or more company executives at a particular time in a particular organization. All cases are drawn from actual experiences and presented with realistic detail. After the cases have been reported by the case committees, they are thrown open to general class discussion by the conference method under the leadership of a faculty member. Hence, the men are assured of a practical approach to management problems; and, at the same time, they share with one another the benefits of their varying backgrounds. Study and discussion are carried on not only in the members' rooms, but also jointly in the study and conference rooms which are available to all members of the course.

A 7070 Type of electronic computer, located at the University Computer Center, will be used to show how the digital computers are being used as an aid in making management decisions. Several inspection trips to industrial plants are also included in each session of the course.

A prerequisite for attendance is the completion of OTR's Management Course. Applications must be sent to the Registrar through Deputy Directors by 16 January 1961. Arrangements will be made with the University of Pittsburgh by OTR for admission of approved candidates.

INSTITUTE OF RAILROAD MANAGEMENT - THE AMERICAN UNIVERSITY

The American University's School of Business Administration will conduct its fifteenth Institute on Railroad Management from 9 through 19 January 1961. The Institute is a tested management development program for middle management executives who are in charge of operations and for senior executives responsible for planning and directing operations.

Discussion will cover the three main categories of Analysis of Competitive Position of the Railroad Industry: Problems and Possible Solutions; Railroads in a National Emergency; and Procedures Toward Improved Management.

Approved For Release 2005/06/22: CIA-RDP78-03921A000300020001-2 SECRET CIA INTERNAL USE ONLY

REGISTRATION DATES - SPRING SEMESTER - LOCAL SCHOOLS AND UNIVERSITIES

Dates of registration at local schools for 1961 spring semester courses

American University	2	Feb	-	4	Feb
Catholic University Graduate		Jan			
Undergraduate	21	Jan	-	31	Jan
Department of Agriculture, Graduate School	28	Jan	-	4	Feb
Georgetown University Institute of Language and Linguistics	25	Jan	-	27	Jan
(New students - 3 Feb - 6:30 p.m.) Graduate School (New students - 25 Jan only)	25	Jan	-	27	Jan
School of Foreign Service (New students - 3 Feb - 6:30 p.m.)	25	Jan	-	27	Jan
George Washington University	2	Feb	-	4	Feb
Howard University	1	Feb	-	2	Feb
University of Maryland	6	Feb	_	10	Feb
School of Advanced International Studies	6	Feb	-	7	Feb
Southeastern University (Freshmen and Graduate Students - 2-24 Jan)	25	Jan	-	27	Jan
University of Virginia, Northern Virginia Center	Ea	arly	Ja	nua	ıry

Reminder:

In order to insure that those students requesting Agency sponsorship receive an advance of funds to cover tuition payments, the external training requests should be sent to the Registrar/TR at least three weeks prior to the registration.

Approved For Release 2005/06/22 : CIA-RDP78-03921A000300020001-2

SECRET CIA INTERNAL USE ONLY

PROFESSIONAL MEETINGS AND CONFERENCES

- 7th Annual Meeting, American Astronautical Society, 16-18 January 1961, Dallas, Texas.
- 29th Annual Institute of Aeronautical Sciences, 23-25 January 1961, New York City, Hotel Astor
- American Mathematical Society, 67th Annual, 24-27 January 1961, Washington, D. C.
- Society for Industrial and Applied Mathematics, 24-27 January 1961, Washington, D. C.
- Mathematical Association of America, Annual, 25-27 January 1961, Washington, D. C.
- American Institute of Electrical Engineers, Winter Meeting, 29 January-3 February 1961, New York, N. Y.
- 2nd Winter Military Electronics Convention, Institute of Radio Engineers, 1-3 February 1961, Los Angeles, California, Hotel Biltmore.
- 6th Annual Gas Turbine Conference and Exhibit, American Society of Mechanical Engineers, 5-9 March 1961, Washington, D. C., Shoreham Hotel.
- Flight Propulsion Meeting, Institute of Aeronautical Sciences, 9-10 March 1961, Cleveland, Ohio. (classified)
- International Convention of the Institute of Radio Engineers, 20-23 March 1961, New York City, Waldorf-Astoria Hotel.
- Northeast Conference on Teaching of Foreign Languages, 14-15 April 1961, New York City. Executive: C. Bayerschmidt, Columbia University, New York 27, N. Y.

Approved For Release 2005/06/22 : CIA-RDP78-03921A000300020001-2 SECRET CIA INTERNAL USE ONLY

ELECTRONICS COURSES - RCA INSTITUTES, INC.

RCA Institutes, in New York City and Los Angeles, California, offer residence and correspondence courses in electronics. Resident instruction at the Institutes is organized on the basis of four terms a year, each term comprising approximately twelve weeks. Classes meet 25 hours a week in the day school, 8 1/3 hours a week in the evening.

The six residence courses offered are:

Advanced Electronics Technology (T-3)--a college-level course in television and electronics technology, including mathematics through differential equations (nine terms in day school)

Television and General Electronics (V-7)--(six terms in day school)

Radio and Television Servicing (V-3) -- (three terms in day school)

Radio Telegraph Operating (V-5) -- (three terms in day school)

Electronics Drafting Course (V-9) -- (twelve terms in evening school)

Code Instruction (V-4) -- International Morse Code

Courses T-3, V-3, 5, and 7 are offered to both full-time (day) and part-time (evening) students. Courses V-9 and V-4 are offered only in the evening school.

There are also courses in preparatory mathematics, physics and English which are offered for candidates who fail to meet admission requirements for any of the resident courses. These preparatory courses require one term for completion.

The Institutes' Home Study (Correspondence) School offers four courses: Electronic Fundamentals, Television Servicing, Color Television, and Electronics for Automation.

MIDDLE MANAGEMENT PROGRAMS - U. S. CIVIL SERVICE COMMISSION

The United States Civil Service Commission has announced the dates for the Middle Management Institute and the Interdepartmental Middle Management Intern Program to be conducted in the Washington area early in 1961.

The <u>Middle Management Institute</u> will be held from 9-13 January 1961. This one-week institute will provide a broad view of Government operations with emphasis on recent developments in management methods and concepts.

Approved For Release 2005/06/22 : CIA-RDP78-03921A000300020001-2 SECRET CIA INTERNAL USE ONLY

Topics presented will deal with the structure of the Federal government and its relationship to our society. The tools, skills, attributes and knowledges which contribute to successful management in Government will be discussed. Persons nominated must be serving in management fields or programs and must be in grades GS-11 to 13 (or equivalent).

The Interdepartmental Middle Management Intern Program will be conducted during the period 9 January to 9 June 1961. Participation will be limited to twenty interns. The interns will attend the Middle Management Institute, 9-13 January. They will then perform in selected work assignments away from their usual work environment and participate in weekly seminars and management workshops. Each intern will enroll in an off-duty academic courses related broadly to management or government subjects. Periodic counseling and appraisal sessions and monthly reports will be used to determine progress made and identify further development activities. Nominees should be persons of outstanding ability, with potential to assume positions of top-level management responsibility in the career service. They should be at grades GS-11 to 13, or equivalent. Each department or agency may submit two nominations.

Applicants for either of these programs must have completed the OTR Management course. Training requests must be forwarded to the Registrar through the appropriate Deputy Director by 21 December.

AMA PUBLICATIONS AVAILABLE FOR RETENTION

25X1A9A

Finance Division:

Credit Department Organization and Operations: A Survey of Company Practices

Corporate Mergers and Acquisitions: Basic Financial, Legal and Policy Aspects

Evaluating and Using Business Indicators, with Special Reference to the Current Economic Outlook

Approved For Release 2005/06/22 : CIA-RDP78-03921A000300020001-2

SECRET CIA INTERNAL USE ONLY

AMA PUBLICATIONS AVAILABLE FOR RETENTION (cont'd)

Financial Planning for Greater Profits: Objectives, Techniques, and Company Practices

Operations Research Reconsidered: Some Frontiers and Boundaries of Industrial OR

Briefing on the Investment Act of 1958

General Management Division:

The Business Man in Politics, and Other Matters of Top Management Concern

Competitive Pricing: Policies, Practices, and Legal Considerations

Developing a Product Strategy

Economic Trends and Government Policy: Their Meaning for Management

Ends and Means of Modern Management: Guides for Top Management Planning and Action

Gaining Acceptance for Major Methods Changes

Management Creeds and Philosophies: Top Management Guides in Our Changing Economy

Meeting the Challenge of Competition and Change

Setting Standards for Executive Performance

International Management Division:

Aspects of East-West Trade: Policies, Experiences, and Practical Guides

The Challenge of a New Environment: Marketing and Personnel Problems Abroad

The European Common Market, A Progress Report

The European Free Trade Association: Implications for U. S. Exports.

Approved For Release 2005/06/22 : CIA-RDP78-03921A000300020001-2 SECRET CIA INTERNAL USE ONLY

Financing Foreign Operations: Sources of Capital for U.S. Trade and Investments

Increasing Profits from Foreign Operations: Analysis, Planning, Organization

Organizing for International Operations

The Taxation of Business Income from Foreign Operations: Studies in U. S., Foreign, and International Tax Law

Marketing Division:

Analyzing and Improving Marketing Performance: "Marketing Audits" in Theory and Practice

The District Sales Manager: His Problems, Practices, and Responsibilities

Establishing a New-Product Program: Guides for Effective Planning and Organization

The Integrated Approach to Product Planning, with a Paper on Consumer Buying Habits

Materials and Methods of Sales Forecasting

Office Management Division:

The Changing Dimensions of Office Management: Technical and Managerial Trends in Administrative Operations

Control of Non-Manufacturing Costs

Preparing the Office Manual

Techniques of Office Cost Control

Packaging Division:

Company Studies in Packaging Cost Reduction--Presentations by H. J. Heinz Company and Bendix Aviation Corporation

Integrated Packaging and Material Handling

Know Your Packaging Materials

Marketing Research Reports on Packaging

Approved For Release 2005/06/22 : CIA-RDP78-03921A000300020001-2 SÉCRET CIA INTERNAL USE ONLY

AMA PUBLICATIONS AVAILABLE FOR RETENTION (cont'd)

Packaging with Plastics

Plastic Sheet Forming--Materials and Methods for Packaging and Industry

Personnel Division:

Company Severance Pay Plans

Human Relations and the Industrial Order (an address by Dr. Charles H. Malik, President of the General Assembly of the United Nations, on 18 February 1959)

Industrial Relations Here and Now

Jobs in Employee Relations

Looking Ahead in Labor Relations, and Other Challenges for Personnel Management

Meeting the Productivity Challenge

Overtime Compensation for Exempt Employees

Labor Turnover: Calculation and Cost

Supervisory Responsibility and Authority

Research and Development Division:

How to Plan Products that Sell: Guides for Development and Commercialization

Maintaining the Product Portfolio: The Commercial Development Concept

The Management of Scientific Manpower, with a Special Supplement on Engineering Education

Organizing for Product Development

Organizing the Research Function for Profit

Planning Ahead for Profits: Prospects and Programs for Corporate Growth

Strengthening the Research Effort: Personnel, Tools, Potentials

Approved For Release 2005/06/22: CIA-RDP78-03921A000300020001-2 SECRET CIA INTERNAL USE ONLY



Military Reservist ACTIVITIES

By agreement between the Agency and the Department of Defense, the majority of the Agency's military reservists in an active status will be utilized in any emergency against the Agency's over-all military personnel requirements. It is essential, therefore, that training opportunities be provided which will enable reservists to maintain military proficiency and to obtain skills for performance of wartime duties.

Annual active-duty training tours constitute an important segment of the reserve training program. In an effort to inform reservists as well as their supervisors of available training opportunities, this Military Reservist Activities Section has been added to the Bulletin. Courses offered by the Army, Navy, and Air Force will be included in addition to information on suitable conferences, seminars, and special training programs. Supervisors are urged to make the Bulletin available to reservists in their offices.

Applications for active-duty training tours will continue to be submitted in accordance with established procedures. Additional information on programs for reservists may be obtained from the Mobilization and Reserve Branch, MMPD/OP,

The following training courses are available during the period 1 January-31 March 1961. All courses are two weeks unless indicated otherwise.

DEPARTMENT OF ARMY

Cours	Statting Date	
Engineer Scho	ool, Fort Belvoir, Va.	
5-A-FI 5-A-FI 5-G-F2	Special Demolitions (3 weeks) Special Demolitions (3 weeks) Disaster Recovery	13 Feb 20 Mar 6 Feb

25X1

Ctarting Date

Approved For Release 2005/06/22 : CIA-RDP78-03921A000300020001-2 SECRET CIA INTERNAL USE ONLY

DEPARTMENT OF ARMY (cont'd)

Course	Starting Date
Artillery and Missile School, Fort Sill, Oklahoma	
6-A-F5 Div Arty Staff Officer Refresher (1 week) 6-A-F6 Senior Field Arty Officer (2 weeks, 3 days)	9 Jan 6 Mar
Infantry School, Fort Benning, Georgia	
7-D-F10 Trainfire Instruction	31 Mar
Medical Service School, Brooke Army Medical Center, Fort Sam Houston, Texas	
8-A-C10 AMEDS Company Grade Officer Refresher	30 Jan
8-A-Cll AMEDS Field Grade Officer Refresher 8-A-F7 Military Medicine Refresher	30 Jan 20 Feb
Ordnance School, Aberdeen Proving Grounds, Maryland	
9-A-C9 Ordnance Officer Refresher	27 Mar
Ordnance GM School, Huntsville, Alabama	
9-G-F1 Ordnance GM Management Orientation	9 Jan
9-G-Fl Ordnance GM Management Orientation 9-G-Fl Ordnance GM Management Orientation	6 Feb 13 Mar
Quartermaster School, Fort Lee, Va.	
10-A-C9 QM Officer Refresher	19 Jun
Signal School, Fort Monmouth, New Jersey	÷
11-A-F8 Electronic Warfare Staff Officer	23 Jan
<pre>11-A-F8 Electronic Warfare Staff Officer 11-A-C9 Signal Officer Refresher</pre>	27 Feb 16 Jan
The Adjutant General's School, Fort Benjamin A. Harrison,	
12-A-C9 AG Officer Refresher	13 Jan
Armor School, Fort Knox, Kentucky	
17-A-C6 Armor Officer Refresher	6 Feb
17-A-C6 Armor Officer Refresher	13 Mar

Approved For Release 2005/06/22 : CIA-RDP78-03921A000300020001-2 SECRET

CIA INTERNAL USE ONLY

Course	tart:	ing Date
The Provost Marshal General's School, Fort Gordon, Georgia		
19-I-F2 Physical Security	16	Jan
19-A-F4 Corrections & Confinement Advanced		Mar
19-G-F8 Continuity of Essential Installation		
Operations (10 days)	6	Feb
19-D-F9 US Army Missile Site Security	13	Mar
Air Defense School, Fort Bliss, Texas		
44-G-F1 Nuclear Weapons & Guided Missile Orientation (1 week)	q	Jan
44-G-Fl Nuclear Weapons & Guided Missile Orientation		Juli
(1 week)		Jan
44-G-Fl Nuclear Weapons & Guided Missile Orientation	•	_
(1 week)	30	Jan
44-G-F1 Nuclear Weapons & Guided Missile Orientation		
44-G-F1 Nuclear Weapons & Guided Missile Orientation (1 week)	12	Mar
44-A-F2 Senior Artillery Officer SAM (1 week, 5 days		Jan
44-A-F2 Senior Artillery Officer SAM (1 week, 5 days		Mar
44-A-F2 Senior Artillery Officer SAM (1 week, 5 days		
44-H-F25 Nike System Electronic Warfare (1 week)	-	Jan
44-H-F25 Nike System Electronic Warfare (1 week)	23	Jan
44-H-F25 Nike System Electronic Warfare (1 week)	13	Feb
44-H-F25 Nike System Electronic Warfare (1 week)	13	Mar
Transportation School, Fort Eustis, Virginia		
SS D D7 At a management (114 a D1 a cata)	27	m . L
55-B-F7 Air Transportability Planning	21	Feb
Command & General Staff College, Fort Leavenworth, Kansas		
250-A-F2 Senior Officer Nuclear Weapons Employment	6	Feb
250-A-F2 Senior Officer Nuclear Weapons Employment	20	Feb
250-A-F2 Senior Officer Nuclear Weapons Employment	6	Mar
250-A-F2 Senior Officer Nuclear Weapons Employment	20	Mar
Defense Atomic Support Agency, Sandia Base, New Mexico		
9-G-F20 Nuclear Weapons Employment Familiarization (WEF)	30	Jan
9-G-F20 Nuclear Weapons Employment Familiarization (WEF)	27	Feb
9-G-F20 Nuclear Weapons Employment Familiarization	13	Mar

Approved For Release 2005/06/22: CIA-RDP78-03921A000300020001-2 SECRET CIA INTERNAL USE ONLY

DEPARTMENT OF ARMY (cont'd)

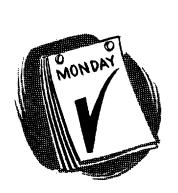
Course	Starting Date
Management School, Fort Belvoir, Virginia	
900-G-F3 Army Management Orientation Course (1 wee 900-G-F1 Army Management Course (3 weeks) 900-G-F1 Army Management Course (3 weeks) 900-G-F1 Army Management Course (3 weeks)	k) 27 Feb 9 Jan 30 Jan 13 Mar
DEPARTMENT OF NAVY	
Air Intelligence	
AI.3 Advanced Photo Intelligence, NAS, Norfolk, Va AI.4 Basic Radar Analysis, NAS, Norfolk, Va. AI.17 Advanced Radar Analysis, Naval Station, Wash.	9 Jan
Amphibious Warfare Indoctrination	
S.1 Amphibious Base, Little Creek, Va.	Each Monday
Atomic, Biological, & Chemical Warfare	
Defense Course, Phase I. Naval Base, Phila., Pa. Defense Course, Phase I. Naval Base, Phila., Pa. Defense Course, Phase I. Naval Base, Phila., Pa. Defense Course, Phase II. Naval Base, Phila., Pa. Defense Course, Phase II. Naval Base, Phila., Pa. Defense Course, Phase II. Naval Base, Phila., Pa.	3 & 30 Jan 27 Feb 27 Mar 17 Jan 13 Feb 13 Mar
Hydrographic Office	
Various Selected Courses	
Law Seminar, Naval Station, New Orleans, La.	29 Jan
Naval Attache Course, Naval Station, Washington, D. C.	27 Feb
Mine Warfare, Mine Warfare School, Charleston, S. C.	9 Jan
Mine Warfare, Mine Warfare School, Charleston, S. C.	6 Feb
Mine Warfare, Mine Warfare School, Charleston, S. C.	6 Mar

Approved For Release 2005/06/22 : CIA-RDP78-03921A000300020001-2 SECRET CIA INTERNAL USE ONLY

<u>C</u>	<u>Course</u> <u>Sta</u>						
Operation	al Communications						
·	(50000000, 50000, 500000, 700000, 700000, 7000000, 7000000, 7000000, 7000000, 7000000, 7000000, 7000000, 7000000, 7000000, 7000000, 7000000, 7000000, 7000000, 7000000, 7000000, 7000000, 7000000, 7000000, 70000000, 70000000, 70000000, 700000000	3	Jan				
C.1	(General) Amphibious Base, Little Creek, Va.	6	Feb				
C.1	(General) Amphibious Base, Little Creek, Va.	6	Mar				
Operation	al Intelligence						
1.1	(Basic) Amphibious Base, Little Creek, Va.	3	Jan				
1.1	(Basic) Amphibious Base, Little Creek, Va.	20	Feb				
1.2	(Advanced) Amphibious Base, Little Creek, Va.	16	Jan				
1.2	(Advanced) Amphibious Base, Little Creek, Va.	- 6	Mar				
1.3	(Beach) Amphibious Base, Little Creek, Va.	6	Feb				
Research I	Reserve Seminar						
Avia	tion Medicine, Pensacola Naval Air Station, Flor	ida 20	Mar				
Seminar or	n Guided Missiles, Bureau of Weapons, Wash., D.	<u>c</u> . 30	Jan				
	n Weapons (East Coast) Bureau of Weapons, ton, D. C.	27	Mar				
washing	<u></u>						
DEPARTMENT OF	AIR FORCE						
Air Intell	ligence, Sheppard AFB, Texas	14	Feb				
Air Intell	ligence, Sheppard AFB, Texas	14	Mar				
	on Course, Warfare Systems School, AFB, Alabama	13	Feb				
	Orientation Course, Warfare Systems School,						

Maxwell AFB, Alabama

Approved For Release 2005/06/22: CIA-RDP78-03921A000300020001-2 SECRET CIA INTERNAL USE ONLY



Registrar's REMINDERS

Dates of OTR courses for the first three months of 1961 are listed. Applications (Form 73, Request for Internal Training) are sent to the Registrar through Training Officers. The Training Officer will notify the applicant of acceptance in a course.

Course	Close of Registration	Dates of Courses
Administrative Procedures 25X1A6A (Ft-120 hrs) 136, (Indicate Phase)	3 Jan 6 Mar	9 Jan - 27 Jan 13 Mar - 31 Mar
Budget and Finance Procedures 25X1A6A (Ft-80 hrs) 132,	19 Dec 27 Feb	3 Jan - 13 Jan 6 Mar - 17 Mar
CIA Review (Pt-2 hrs) 117 Central	Register with TO	10 Jan , 14 Feb 14 Mar
Clerical Refresher Program (Pt-20 to 30 hrs) 508, 1016 l6th Street Pre-test for Shorthand Thursday before beginning date of course. Hours for test: 0930-1100	3 Jan 6 Feb	9 Jan - 3 Feb 13 Feb - 10 Mar
Anti-Communist Operations (Pt-80 hrs) 0830-1230 2103 Alcott	23 Jan	30 Jan - 24 Feb
Communist Party Organization & Oper (Pt-80 hrs) 0830-1230 2103 Alcott	rations 20 Feb	27 Feb - 24 Mar

Approved For Release 2005/06/22 : CIA-RDP78-03921A000300020001-2 SECRET

CIA INTERNAL USE ONLY

. .	Course	Close of Registration	Dates of Courses			
•	Conference Techniques (Pt-24 hrs) Mon, Wed 0930-1130 2027 R&S	23 Jan	30 Jan - 8 Mar			
	Dependents Briefing (Pt-6 hrs) 117 Central	Register with TO	10 Jan - 11 Jan 7 Feb - 8 Feb 7 Mar - 8 Mar			
	Effective Speaking (Pt-24 hrs) Mon, Wed 0930-1130 2025 R&S	6 Mar	13 Mar - 19 Apr			
	Intelligence Orientation (Ft-120 hrs) R&S Auditorium	27 Feb	6 Mar - 24 Mar			
-	Intelligence Research - Maps (Pt-45 hrs) Mon, Wed, Fri 0900-1200 2027 R&S	27 Feb	6 Mar - 7 Apr			
	Intelligence Research - Techniques (Ft-120 hrs) 2251 R&S	27 Feb	6 Mar - 31 Mar			
25X1A6A	Intelligence Review (Pt-35 hrs) 0900-1230 153,	30 Jan	6 Feb - 17 Feb			
25X1A6A	Management (Pt-40 hrs) 0830-1230 155, GS 11-13	3 Jan	9 Jan - 20 Jan			
• •	GS 14 and above	30 Jan	6 Feb - 17 Feb			

SECRET

Dec '60 CIA INTERNAL USE ONLY
Approved For Release 2005/06/22 : CIA-RDP78-03921A000300020001-2

Approved For Release 2005/06/22 : CIA-RDP78-03921A000300020001-2 SECRET CIA INTERNAL USE ONLY

	Course		se of tration		Date of Co	_	≘s
25X1A6A	Operations Support (Ft-200 hrs) 136,	30	Jan	•	Feb -	10	Mar
25X1A6A							
	GS 5-9	16	Jan	23	Jan -	3	Feb
	GS 10 and above	20	Feb		Feb -		
25X1A6A	Survey of Supervision and Management (Pt-20 hrs) 0830-1230 155,	6	Mar	13	Mar -	17	Mar
W	riting Workshops (Pt-27 hrs)						
	Basic	3	Jan	9	Jan -	2	Feb
	Intermediate	13	Feb		Feb -		
	Advanced (ORR)	3	Jan		Jan -		
		lvanced Dec					
	(1330 hours, 1331 R&S)	Feb					
U	SSR - Basic Country Survey (Pt-60 hrs) Mon, Wed, Fri 0830-1200 2241 R&S	13	Mar	20	Mar -	5 1	May

OPERATIONS COURSES

Code			Close of Registration	Dates of Courses		
402	(Ft)	240 hrs.	27 Feb	13 Mar - 21 Apr		
407	(Pt)	60 hrs.	9 Jan	16 Jan - 6 Feb		
409	(Ft)	80 hrs.	16 Jan	23 Jan - 3 Feb		
416	(Ft)	160 hrs.	23 Jan	6 Feb = 3 Mar		

Approved For Release 2005/06/22 : CIA-RDP78-03921A000300020001-2 SECRET CIA INTERNAL USE ONLY

Code					se of cration	9	Dates of Cou	rses	<u>3</u>
417	(Ft)	120	hrs.		Jan Feb		Jan - Feb -		
418	(Pt)	4	hrs.	6	Feb			8 1	Feb
420	(Ft &	Pt)	80 hrs.	23	Jan	30	Jan -	17	Feb
425	(Ft)	160	hrs.	3	Jan	16 .	Jan -	10	Feb
427	(Pt)	40	hrs.(afternoon	ns) 30	Jan	6	Feb -	17	Feb
428	(Ft)	80	hrs.		Jan Feb	-	Jan - Mar -		
429	(Pt)	60	hrs.	23	Jan	30	Jan -	17	Feb
436	(Ft)	160	hrs.	13	Mar	10	Apr -	5	May
439	(Ft)	160	hrs.	24	Apr	. 8	May -	2	Jun
442	(Ft)	80	hrs.	13	Feb	20	Feb -	6	Mar

Approved For Release 2005/06/22 : CIA-RDP78-03921A000300020001-2 SECRET CIA INTERNAL USE ONLY

LANGUAGE COURSES

Registration dates for intensive (full-time) study have been established well in advance of the starting dates of courses to ensure sufficient time for the Qualifications Review Panel to consider each application. The panel's approval must be obtained before enrollment will be authorized.

Applications are sent to the Registrar through Training Officers. Students who intend to take one or more phases of a course must submit an application for each phase and may submit all applications when they first apply.

Full-time study includes reading, writing and speaking; part-time is as identified.

<u>Course</u> <u>Full-time</u>	Close of Registration	Dates of Course
Arabic (Basic) 1600 hrs. (Lebanese-Palestinian dialect) French (Basic) 800 hrs French (Intermediate) 400 hrs. German (Basic) 800 hrs. German (Intermediate) 400 hrs. Persian (Basic) 960 hrs. Russian (Advanced) 520 hrs. Spanish (Intermediate) 400 hrs.	16 Jan 13 Feb 16 Jan 13 Feb 6 Feb 30 Jan 9 Jan 16 Jan	20 Feb - 22 Dec 61 27 Mar - 18 Aug 27 Feb - 5 May 27 Mar - 18 Aug 20 Mar - 26 May 13 Mar - 25 Aug 6 Feb - 5 May 27 Feb - 5 May
Part-time		
Bulgarian (Basic) 90 hrs. Reading - Phase II Three 2-hour classes a week	23 Jan	6 Feb - 19 May
Chinese (Basic) 120 hrs. RSW - Phase I Three 2-hour classes a week	13 Mar	27 Mar - 11 Aug
Chinese (Basic) 120 hrs. RSW - Phase II Three 2-hour classes a week	13 Mar	27 Mar - 11 Aug
Chinese (Basic) 120 hrs. Reading - Phase II Three 2-hour classes a week	13 Mar	27 Mar - 11 Aug

Approved For Release 2005/06/22 : CIA-RDP78-03921A000300020001-2

SECRET CIA INTERNAL USE ONLY

Course	Close of Registration	Dates of Course
East European Languages 60 hrs. (Albanian, Bulgarian, Czech, Hungari Polish, Serbo-Croatian) Workshop - Reading One 3-hour class and One 1-hour class a week	23 Jan an,	6 Feb - 19 May
French (Basic) 100 hrs. RSW - Phase I Five 2-hour classes a week	Immediately	9 Jan - 17 Mar
French (Basic) 100 hrs. RSW - Phase II Five 2-hour classes a week	Immediately	9 Jan - 17 Mar
French (Basic) 100 hrs. RSW - Phase II Five 2-hour classes a week	20 Mar	3 Apr - 9 Jun
French (Basic) 60 hrs. RSW - Phase III Three 2-hour classes a week	20 Mar	3 Apr - 9 Jun
French (Basic) 60 hrs. Reading Three 2-hour classes a week	20 Mar	3 Apr - 9 Jun
French (Workshop) 60 hrs. Reading Three 2-hour classes a week	Immediately	9 Jan - 17 Mar
German (Basic) 120 hrs. RSW - Phase I Three 2-hour classes a week	13 Mar	27 Mar - 18 Aug
German (Basic) 120 hrs. RSW - Phase II Three 2-hour classes a week	13 Mar	27 Mar - 18 Aug
German (Intermediate) 120 hrs. RSW - Phase II Three 2-hour classes a week	13 Mar	27 Mar - 18 Aug
German (Basic) 60 hrs. Reading - Phase I Three 2-hour classes a week	3 Jan	16 Jan - 24 Mar

Approved For Release 2005/06/22 : CIA-RDP78-03921A000300020001-2

SECRET CIA INTERNAL USE ONLY

Oouran.	Close of Registration	Dates of Course
Course	Registration	01 000110
German (Basic) 60 hrs. Reading - Phase II Three 2-hour classes a week	20 Mar	3 Apr - 9 Jun
German (Workshop) 40 hrs. Reading One 3-hour class and One 1-hour class a week	Immediately	9 Jan - 17 Mar
Greek (Basic) 300 hrs. RSW Five 2-hour classes a week	3 Jan	16 Jan - 18 Aug
Hungarian (Basic) 90 hrs. Reading - Phase II Three 2-hour classes a week	23 Jan	6 Feb - 19 May
Italian (Basic) 100 hrs. RSW - Phase I Five 2-hour classes a week	Immediately	9 Jan - 17 Mar
Italian (Basic) 100 hrs. RSW - Phase II Five 2-hour classes a week	Immediately	9 Jan - 17 Mar
Italian (Basic) 100 hrs. RSW - Phase II Five 2-hour classes a week	20 Mar	3 Apr - 9 Jun
Italian (Basic) 60 hrs. RSW - Phase III Three 2-hour classes a week	20 Mar	3 Apr - 9 Jun
Italian (Workshop) 60 hrs. Reading Three 2-hour classes a week	Immediately	9 Jan - 17 Mar
Japanese (Basic) 120 hrs. RSW - Phase I Three 2-hour classes a week	13 Mar	27 Mar - 11 Aug
Japanese (Basic) 120 hrs. RSW - Phase II Three 2-hour classes a week	13 Mar	27 Mar - 11 Aug

Approved For Release 2005/06/22 : CIA-RDP78-03921A000300020001-2 SECRET

CIA INTERNAL USE ONLY

Course	Close of Registration	Dates of Course
Japanese (Intermediate) 120 hrs. RSW - Phase I Three 2-hour classes a week	13 Mar	27 Mar - 11 Aug
Romanian (Basic) 100 hrs. RSW - Phase I Five 2-hour classes a week	Immediately	9 Jan - 17 Mar
Romanian (Basic) 100 hrs. RSW - Phase II Five 2-hour classes a week	Immediately	9 Jan - 17 Mar
Romanian (Basic) 100 hrs. RSW - Phase II Five 2-hour classes a week	20 Mar	3 Apr - 9 Jun
Romanian (Basic) 60 hrs. RSW - Phase III Three 2-hour classes a week	20 Mar	3 Apr - 9 Jun
Romanian (Basic) 60 hrs. Reading Three 2-hour classes a week	20 Mar	3 Apr - 9 Jun
Romanian (Workshop) 60 hrs. Reading Three 2-hour classes a week	Immediately	9 Jan - 17 Mar
Russian (Familiarization) 24 hrs. Two 1-hour classes a week	23 Jan	6 Feb - 28 Apr
Russian (Familiarization) 24 hrs. Two 1-hour classes a week	24 Apr	8 May - 28 Jul
Russian (Basic) 120 hrs. RSW - Phase I Three 2-hour classes a week	23 Jan	6 Feb - 23 Jun
Russian (Basic) 120 hrs. RSW - Phase II Three 2-hour classes a week	27 F eb	13 Mar - 28 Jul
Russian (Basic) 120 hrs. RSW - Phase III Three 2-hour classes a week	27 Feb	13 Mar - 28 Jul

Approved For Release 2005/06/22 : CIA-RDP78-03921A000300020001-2

SECRET CIA INTERNAL USE ONLY

Course	Close of Registration	Dates of Course
USSR Integrated Area-Language 90 hrs. RSW - Phase II Three 2-hour classes a week	23 Jan	6 Feb - 19 May
Russian (Basic) 90 hrs. Reading - Phase I Three 2-hour classes a week	23 Jan	6 Feb - 19 May
Russian (Basic) 90 hrs. Reading - Phase II Three 2-hour classes a week	23 Jan	6 Feb - 19 May
Russian (Intermediate) 90 hrs. Reading - Science & Technology II Three 2-hour classes a week	23 Jan	6 Feb - 19 May
Russian (Intermediate) 90 hrs. Reading - Economic & Political II Three 2-hour classes a week	23 Jan	6 Feb - 19 May
Spanish (Basic) 100 hrs. RSW - Phase I Five 2-hour classes a week	Immediately	9 Jan - 17 Mar
Spanish (Basic) 100 hrs. RSW - Phase II Five 2-hour classes a week	Immediately	9 Jan - 17 Mar
Spanish (Basic) 100 hrs. RSW - Phase II Five 2-hour classes a week	20 Mar	3 Apr - 9 Jun
Spanish (Basic) 60 hrs. RSW - Phase III Three 2-hour classes a week	20 Mar	3 Apr - 9 Jun
Spanish (Basic) 60 hrs. Reading Three 2-hour classes a week	20 Mar	3 Apr - 9 Jun
Spanish (Workshop) 60 hrs. Reading Three 2-hour classes a week	Immediately	9 Jan - 17 Mar

Approved For Release 2005/06/22 : CIA-RDP78-03921A000300020001-2 SECRET CIA INTERNAL USE ONLY

ENCOURAGEMENT OF CREATIVITY

Those who are called upon to stimulate research and to administer research programs are concerned with the question of how to foster (if it can be done) the creativity of those engaged in research. There appears to be no one answer to the question. Varied approaches are being tried--some with apparent success. These range from tangible awards for usable ideas to planned attention to the psychological intangibles that motivate men. More and more, however, it seems that the intangible factors--such as freedom of action, challenge, and recognition--are of greater significance in stimulating creative thought.

Permitting the creative person the greatest possible leeway for action appears to be vital. When objectives are stated broadly and the paths to their accomplishment not narrowly defined, the creative person is, in effect, given tacit encouragement to go beyond the conventional approaches. Often breadth in objectives brings results beyond all expectation.

Receptiveness to new ideas is most important in inspiring creative effort. Obviously, not all ideas of creative people merit endorsement and they are usually the first to recognize this. But certainly such individuals deserve thoughtful consideration of new concepts that emerge from their efforts.

A proper working atmosphere is a significant factor in encouraging creativity. It will reflect the expectation of sophisticated accomplishment, appreciation of the importance of what is being done, and the expectation that all concerned will give their best efforts.

Freedom to exchange ideas is vital. Creative persons need new ideas and viewpoints to inspire and aid them in their work. But, at the same time, an exchange does not really take place unless one's knowledge can be shared with others.

Persons assembled to do creative work require frequent assignments that challenge their capabilities. Sharp minds can be dulled by pedestrian tasks. Assignments that combine intellectual challenge along with foreseeable benefit to society often inspire creative individuals to their greatest effectiveness.

Recognition of a person's accomplishments can be a paramount factor in encouraging the extension of his creative ability. Dollars are an obvious and expected reward. But a personal pat on the back and well-conceived group recognition may give more profound satisfaction. The ultimate recognition, of course, is frequently the mere act of granting a man opportunities for developing his own ideas.

Approved For Release 2005/06/22: CIA-RDP78-03921A000300020001-2

SECRET CIA INTERNAL USE ONLY

ENCOURAGEMENT OF CREATIVITY (cont'd)

Creativity is perhaps the rarest of human talents and most responsible for human progress. The nurturing of such a talent is rightfully a primary concern of those in a position to bring about its increase.

(Reprint, Battelle Technical Review, Vol. 8, No. 9, Sept., 1959)

THE UNUSUAL APPROACH

A rather unique solution to a perplexing problem was described in the October-December issue of the Civil Service Commission Journal:

"One of the CSC's standards writers, faced with a need to cite some examples in the obviously unciteable intelligence occupation, came up with the following ingenious solution, which appears in the position classification standard for the Intelligence Services, GS-132-0: The information desired may be in the realm of factual, statistical, or other concrete data. For example, what was the production of chariots for fiscal '92 in Assyria? (Assyria does not release information of this sort); who is Marcus Claudius, the man who has just engineered a coup d'etat in Babylon and what is his political backing? Or what are the operational characteristics of the new Etruscan slingshot? It may be of a more speculative nature: What percentage of the gross national product of Etruria will be devoted to offensive armament 5 years from now? What are the reactions of the prime minister of Babylon toward a certain proposal likely to be? In what direction is Assyrian chariot research tending?"

Approved For Release 2005/06/22 : CIA-RDP78-03921A000300020001-2

SECRET
CIA INTERNAL USE ONLY

DIRECTORIES

OFFICE OF TRAINING

Deputy Director of Training Matthew Baird Deputy Director of Training Plans and Policy Staff Educational Specialists Support Staff Assessment and Eval. Staff Junior Officer Training Program Intelligence School International Sommunism Operations School Language and Area School Area Training Language Training Special Programs - Tutorial Vol. Language Training Registrar Staff Deputy Registrar Admissions and Information External Training External Training Rathew Baird 11 125X1 25X1 25X1 210 2219 Alcott 2219 Alcott 2206 Arl. T. 2206	Director of Training	W 1.11 = 1		25X1
Training Plans and Policy Staff Educational Specialists Support Staff Assessment and Eval. Staff Junior Officer Training Program Intelligence School International Sommunism Operations School Language and Area School Area Training Special Programs - Tutorial Vol. Language Training Registrar Staff Deputy Registrar Admissions and Information External Training External Training Educational Specialists 17 1331A R&S 2219 Alcott 2013 R&S 2109 Alcott 2206 Arl. T.	Talling	Matthew Baird	11	25/
Educational Specialists Support Staff Assessment and Eval. Staff Junior Officer Training Program Intelligence School International Sommunism Operations School Language and Area School Area Training Language Training Special Programs - Tutorial Vol. Language Training Registrar Staff Deputy Registrar Admissions and Information External Training Educational Staff Support S			11	25X1
Support Staff Assessment and Eval. Staff Junior Officer Training Program Intelligence School International Sommunism Operations School Language and Area School Area Training Language Training Special Programs - Tutorial Vol. Language Training Registrar Staff Deputy Registrar Admissions and Information External Training Expecial Programs - Tutorial Polyty Registrar Admissions and Information External Training Expecial Programs - Tutorial Polyty Registrar Admissions and Information External Training Expecial Programs - Eye 2605 Qtrs. Eye 2605 Qtrs. Eye	Plans and Policy Staff		17	
Assessment and Eval. Staff Junior Officer Training Program Intelligence School International Sommunism Operations School Language and Area School Area Training Language Training Special Programs - Tutorial Vol. Language Training Registrar Staff Deputy Registrar Admissions and Information External Training 1331A R&S 2219 Alcott 2013 R&S 2109 Alcott 201C	Educational Specialists			3
Assessment and Eval. Staff Junior Officer Training Program Intelligence School International Sommunism Operations School Language and Area School Area Training Language Training Special Programs - Tutorial Vol. Language Training Registrar Staff Deputy Registrar Admissions and Information External Training External Exter	Support Staff		17	
Intelligence School International Sommunism Operations School Language and Area School Area Training Language Training Special Programs - Tutorial Vol. Language Training Registrar Staff Deputy Registrar Admissions and Information External Training 2013 R&S 2109 Alcott 201C	Assessment and Eval. Staff			
International Sommunism Operations School Language and Area School Area Training Language Training Special Programs - Tutorial Vol. Language Training Registrar Staff Deputy Registrar Admissions and Information External Training 2109 Alcott 2206 Arl. T. 2206 Arl. T. 2210 Arl. T. 2206 Arl. T. 2207 Arl. T. 2208 Arl. T. 2208 Arl. T. 2209 Arl. T. 2209 Arl. T. 2200 Arl. T.	Junior Officer Training Program		2219 Alcott	
Operations School Language and Area School Area Training Language Training Special Programs - Tutorial Vol. Language Training Registrar Staff Deputy Registrar Admissions and Information External Training 2010 2206 Arl. T. 2206 Arl. T. 2206 Arl. T. 2206 Arl. T. 2623 Qtrs. Eye 2623 Qtrs. Eye 2605 Qtrs. Eye	Intelligence School		2013 R&S	
Language and Area School Area Training Language Training Special Programs - Tutorial Vol. Language Training Registrar Staff Deputy Registrar Admissions and Information External Training 201C 25X1 2206 Arl. T. 2210 Arl. T. 2206 Arl. T. 2623 Qtrs. Eye 2623 Qtrs. Eye 2623 Qtrs. Eye	International Sommunism		2109 Alcott	
Area Training Language Training Special Programs - Tutorial Vol. Language Training Registrar Staff Deputy Registrar Admissions and Information External Training 2206 Arl. T. 2623 Qtrs. Eye 2623 Qtrs. Eye 2623 Qtrs. Eye			201C	25X1
Area Training Language Training Special Programs - Tutorial Vol. Language Training Registrar Staff Deputy Registrar Admissions and Information External Training 2210 Arl. T. 2206 Arl. T. 2206 Arl. T. 2206 Arl. T. 2623 Qtrs. Eye 2623 Qtrs. Eye 2623 Qtrs. Eye			2206 Ami m	
Special Programs - Tutorial Vol. Language Training Registrar Staff Deputy Registrar Admissions and Information External Training 2206 Arl. T. 2206 Arl. T. 2206 Arl. T. 2623 Qtrs. Eye 2623 Qtrs. Eye 2605 Qtrs. Eye				
Vol. Language Training Registrar Staff Deputy Registrar Admissions and Information External Training 2206 Arl. T. 2206 Arl. T. 2623 Qtrs. Eye 2623 Qtrs. Eye 2625 Qtrs. Eye	Language Training			
Registrar Staff Deputy Registrar Admissions and Information External Training 2623 Qtrs. Eye 2623 Qtrs. Eye 2605 Qtrs. Eye	Vol Languago Training			
Deputy Registrar Admissions and Information External Training 2623 Qtrs. Eye 2623 Qtrs. Eye 2605 Qtrs. Eye	voi: banguage fraining		2206 Arl. T.	
Admissions and Information External Training 2623 Qtrs. Eye 2605 Qtrs. Eye			2622	
External Training 2605 Qtrs. Eye	Deputy Registrar		2623 Otms E	ye
EXCERNAL TRAINING	Admissions and Information		\	
	External Training		,	/e /e
	L		, ,	

Dec '60 CIA INTERNAL USE ONLY
Approved For Release 2005/06/22 : CIA-RDP78-03921A000300020001-2 Page 33

Approved For Release 2005/06/22 : CIA-RDP78-03921A000300020001-2

SECRET CIA INTERNAL USE ONLY

DD/I TRAINING OFFICERS

	DD/ 1	 _			
25X1	Assts. for DD/I (Admin)		347	Admin	25X1
	O/DDI		354	Admin	
	OCR		3.50	26th St.	
	ORR		1003 1015	M M	
	ONE			Admin	
-	OCI		2050 2251		0EV1
	OSI		244	Barton	25X1
	OBI		403	1717 H St.	
:	OO CONTACT FBID		402 506 414 2021	1717 H St.	25X1
	FDD PIC		605	Steuart	
			J		

SECRET

Approved For Release 2005/06/22: CIA-RDP78-03921A000300020001-2 SECRET CIA INTERNAL USE ONLY

DD/S TRAINING OFFICERS

Special Assts. for DD/S		120	East 25X1	
Audit		2218	Curie	
Communications		1503	Eye	
Comptroller		1039	Alcott	
General Counsel		226	East	
Logistics		1C53	Qtrs. Eye	
Management		2925	Qtrs. Eye	
Medical	٠	2714	Еуе	
Personne1		2602	Curie	
Security		1307	Eye	
Training		2623	Qtrs. Eye	

CONFIDENTIAL Approved For Release 2005/06/22 : CIA-RDP78-03921A000300020001-2

	CIA INTERNAL USE ONLY	25X1
:		
057/4		
25X1	<u> </u>	
		¢
25X1A 25X1 25X1A6		-
25X1A6		
25X1A6 25X1 25X1A		

Page 38

10

Approved For Release 2005/06/22 : CEURIC B-03921A000300029064 NTIAL CIA INTERNAL USE ONLY